#### Case 2:20-cv-00981-KJM-DB Document 13-2 Filed 09/04/20 Page 1 of 18 CHRISTOPHER M. YOUNG (Bar No. 163319) 1 christopher.young@us.dlapiper.com ISABELLA M. NEAL (Bar No. 328323) isabella.neal@us.dlapiper.com DLA PIPER LLP (US) 3 401 B Street, Suite 1700 San Diego, CA 92101-4297 619.699.2700 Tel: Fax: 619.699.2701 5 SEAN A. NEWLAND (Bar No. 300928) sean.newland@us.dlapiper.com DLA PIPER LLP (US) 7 400 Capitol Mall, Suite 2400 Sacramento, CA 95814-4428 8 916.930.3200 Tel: 9 Fax: 916.930.3201 Attorneys for Defendant 10 GOLI NUTRITION INC. 11 UNITED STATES DISTRICT COURT 12 EASTERN DISTRICT OF CALIFORNIA 13 14 15 Case No. 2:20-CV-00981-KJM-DB JEREMY BORGIA and JULIET OSMER, individually and on behalf of all others similarly situated, DECLARATION OF KATHLEEN 16 Plaintiff. POWER IN SUPPORT OF MOTION OF 17 **DEFENDANT GOLI NUTRITION INC. TO DISMISS UNDER FRCP 12(B)(6)** v. 18 GOLI NUTRITION INC., A Delaware Judge: Kimberly J. Mueller Date: October 16, 2020 19 Corporation, Defendant. Time: 10:00 a.m. 20 Dept: Courtroom 3, 15th Floor 21 Complaint Filed: May 14, 2020 22 23 24 25 26 27 28 DECL. OF KATHLEEN POWER ISO MOTION TO DISMISS Case No. 2:20-CV-00981-KJM-DB

EAST/176244052

I, Kathleen Power, hereby declare as follows:

- 1. I am the Vice President, Sales and Strategy of Defendant Goli Nutrition Inc, a Delaware corporation ("Goli"). I have worked at Goli since the company was formed in April 2019 and am very familiar with all facets of the Apple Cider Vinegar Gummies (the "Product") at issue in this litigation.
- 2. I have reviewed the Class Action Complaint ("Complaint") filed by Plaintiffs Juliet Osmer and Jeremy Borgia ("Plaintiffs") and am familiar with the claims and allegations at issue in this litigation. I make this declaration in support of Goli's motion to dismiss Plaintiffs' Complaint ("Motion"). The facts contained in this declaration are within my personal knowledge, and if called to testify I could and would testify competently and truthfully to those facts.
- 3. The statement that is the subject of Plaintiffs' Complaint, *i.e.*, "2 gummies is equal to 1 shot of Apple Cider Vinegar" (the "2=1 Statement"), has not appeared on any labels affixed to bottles of the Product sold to consumers since June 2019. Even before June 2019, the 2=1 Statement did not appear on any labels affixed to bottles of the Product shipped to brick and mortar retail stores for sale. Rather, the version of the Product's label bearing the 2=1 Statement was only affixed to some (but not all) bottles sold through online purchases from Goli's website prior to June 2019. Of the products sold online prior to June 2019, only a relatively small number had a label including the 2=1 Statement.
- 4. After Goli was made aware of Plaintiffs' claims, Goli searched its records to identify Plaintiffs' respective orders. Goli was able to locate Mr. Borgia's purchases. However, Goli has not found any orders placed or purchases made by Ms. Osmer. Goli has searched for Ms. Osmer's order using what Goli believes is Ms. Osmer's current mailing address, a previous address Ms. Osmer has used, Ms. Osmer's known email addresses, and the names of persons Ms. Osmer may reside with at her current address or otherwise be associated with. Despite its broad and comprehensive search, Goli has found no orders or purchases in its records connected to Ms. Osmer.
- 5. Though omitted from the Complaint, the label of the Product contains a panel listing various "Supplement Facts." Both before and after June 2019, the Supplement Facts on the label of the Product has advised consumers that each gummy contains 500 milligrams (mg) of Apple Cider

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# **EXHIBIT A**

## Taste The Apple. Not The Vinegar.

Goli Nutrition is an inventive, people focused nutrition company driven by the belief that happiness and wellness go hand in hand. Our gummies are Gluten Free, Organic, Gelatin Free and Vegan Friendly! Made with real apples. our ACV daily necessity is packed with additional vitamins 89, B12 and superfoods. Our Apple Cider Vinegar Gummies produce the same benefits of traditional Apple Cider Vinegar without the unpleasant tastel\*

Made in an FDA registered, cGMP certified, and an allergen-free facility in the U.S.A.

Warning: Consult a physician if pregnant or nursing, taking medication or have a medical condition. Keep out of reach of children.



@goligummy #goligummy





Vegan

Non-GMO





WORLD'S FIRST

## APPLE CIDER VINEGAR GUMMIES

DIETARY SUPPLEMENT | with the mother

### SUGGESTED USE:

Take 2-3 gummies per day. 2 gummies is equal to 1 shot of Apple Cider Vinegar.

## **Supplement Facts**

Serving Size: 1 Gummy Servings Per Container: 60

	Amount Per Serving	% Daily Video
Cultorine	12	10000000
Total Curbultydrate	1,5 g	1%
Total Sugars	2.9	4%
Apple Gider Vinegar (8% Acolic Acid)	500 mg	800
Organio Beel Reet	40 mag	15
Organic Pomegranute	40 mcg	437
Vitamin Sid (Fello Acid)	200 may DPE 120 may Felic	SON: Ariel
Vitamin B12 (Cyanocobalanth)	1-2 mag	60%

Other Ingredients: Organic Tapioca Syrup, Water, Organic Cone Sugar, Pectin, Seekum Citrato, Citrio Acid, Mallo Avid, Natural Flavos, Organio Carvot, Organio Apple. Organic Ellackourrant for odler and flavors.

Does <u>NOT</u> contain yeart, wheat, milk, eggs, gluter, egg, gelatin, peanute, shellfish, dairy, artificial seventence, artificial colors, artificial flavors, artificial preservatives and subsylates,

\* These statements have not been evaluated by the Food and Drup Administration. This product is not intended to dispriose, treat, cure or prevent any disease,

DO NOT USE IF SAFETY SEAL IS DAMAGED OR MISSING.



Distributed By **Gall Nutrition Inc.** 

hello@goil.com www.goil.com 1-688-345-1452



# **EXHIBIT B**

Format: 8.25" x 3.125"

#### Taste The Apple. Not The Vinegar.

Goli Nutrition is an inventive, people focused nutrition company driven by the belief that happiness and wellness go hand in hand. Our goal was to create an easy, nutritious and delicious way for everyone to incorporate Apple Cider Vinegar into their daily routine. Our Apple Cider Vinegar into their daily routine. Our Apple Cider Vinegar and Apple Cider Vinegar without the unpleasant taste! Goli Gummies are Gluten Free, Organic, Non-GMO, Gelatin Free and Vegan. Health Simple.

Made in an FDA registered, cGMP certified, and an allergen-free facility in the U.S.A.

Warning: Consult a physician if pregnant or nursing, taking medication or have a medical condition.

Keep out of reach of children.

f / 0 / @goligummy #goligummy www.goli.com



#ee2938



# **EXHIBIT C**

MENU

## FoodData Central Search Results

ARS HOME > FOODDATA CENTRAL > VINEGAR, CIDER (SR LEGACY, 173469)

## Vinegar, cider

SR Legacy, released in April 2018, is the final release of this data type and will not be updated. For more recent data, users should search other data types in FoodData Central.

Data Type: SR Legacy

Food Category: Spices and Herbs

**FDC ID:** 173469 NDB Number: 2048

Footnote: Contains 5% acetic acid. Total proximates do not equal 100%.

**FDC Published:** 4/1/2019

**Nutrients** 

Measures

#### **Portion:**

100g

Name	Amount	Unit	Deriv. By	n	Source	Min	Max	Median	Footnote	Last Upda
Water	93.81	g	Analytical	3		93.65	93.97			2/1/2
Energy	21	kcal	Nutrient that is based on other nutrient/s; value used directly, ex. Nut.#204 from Nut.#298						Acetic	3/1/2
Energy	90	kJ	Nutrient that is based on other nutrient/s; value used directly, ex. Nut.#204 from Nut.#298							3/1/2
Protein	0	g	<u>Analytical</u>	3		0	0			2/1/2
Total lipid (fat)	0	g	Analytical	3		0	0			2/1/2
Ash	0.17	g	Analytical	3		0.17	0.18			2/1/2

Name Case 2.20-0	~ _ XW9MH-1/6	M-DB <sub>er</sub> Decument 13-2 sociled 09/04/20 <sub>max</sub> Paged10 of F	botnote Last Upda
Carbohydrate, by difference	0.93 g	Nutrient that is based on other nutrient/s; value used directly, ex. Nut.#204 from Nut.#298	3/1/2
Fiber, total dietary	0 g		1/1/2
Sugars, total including NLEA	0.4 g	Calculated	3/1/2
Sucrose	0 g	Manufacturer supplied(industry or trade association), Analytical data, incomplete documentation	3/1/2
Glucose (dextrose)	0.1 g	Manufacturer supplied(industry or trade association), Analytical data, incomplete documentation	3/1/2
Fructose	0.3 g	Manufacturer supplied(industry or trade association), Analytical data, incomplete documentation	3/1/2
Lactose	0 g	Manufacturer supplied(industry or trade association), Analytical data, incomplete documentation	3/1/2
Maltose	0 g	Manufacturer supplied(industry or trade association), Analytical data, incomplete documentation	3/1/2

Galactose	0	g	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)				3/1/2
Calcium, Ca	7	mg	Aggregated data involving combinations of data with only source codes 1 and 12 and/or 13		5	8	3/1/2
Iron, Fe	0.2	mg	Aggregated data involving combinations of data with only source codes 1 and 12 and/or 13		0.11	0.28	3/1/2
Magnesium, Mg	5	mg	Analytical	3	4	5	2/1/2
Phosphorus, P	8	mg	Analytical	3	8	8	2/1/2
Potassium, K	73	mg	Aggregated data involving combinations of data with only source codes 1 and 12 and/or 13		59	93	3/1/2
Sodium, Na	5	mg	Aggregated data involving combinations of data with only source codes 1 and 12 and/or 13		5	8	3/1/2
Zinc, Zn	0.04	mg	Analytical	3	0.03	0.05	2/1/2
Copper, Cu	0.008	mg	Analytical	3	0.007	0.008	2/1/2
Manganese, Mn	0.249	mg	Analytical	3	0.135	0.31	2/1/2
Selenium, Se	0.1	μg	Calculated from different food; From average values for food category; No adjustment; Retention factors not used				12/1/1
Vitamin C, total ascorbic acid	0	mg					1/1/1
Thiamin	0	mg					1/1/1

Name C	ase 2:20-cv-QQQR1	-KĴ₩-[	B <sub>er</sub> Decument 13-2 so Filed 09/04/20 <sub>max</sub> Paged 12 of 18 note	Last Upda
Riboflavin	0	mg		1/1/1
Niacin	0	mg		1/1/1
Pantothenic acid	0	mg		1/1/1
Vitamin B-6	0	mg		1/1/1
Folate, total	0	μg		1/1/1
Folic acid	0	μg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	1/1/2
Folate, food	0	μg		3/1/2
Folate, DFE	0	μg	Calculated	11/1/2
Choline, total	0	mg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	11/1/2
Vitamin B-12	0	μg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	1/1/1
Vitamin B-12, add	led 0	μg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	9/1/2
Vitamin A, RAE	0	μg		3/1/2
Retinol	0	μg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	6/1/2

Name Case 2:20-cv-	-MHMMf-KAMf-r	BerDecument 13-2 so Filed 09/04/20 Page 13 of 18 note	Last Upda
Carotene, beta	0 µg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	12/1/2
Carotene, alpha	0 µg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	12/1/2
Cryptoxanthin, beta	0 µg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	12/1/2
Vitamin A, IU	0 IU		1/1/1
Lycopene	0 µg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	12/1/2
Lutein + zeaxanthin	0 µg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	12/1/2
Vitamin E (alpha-tocopherol)	0 mg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	12/1/2
Vitamin E, added	0 mg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	9/1/2

Name Case 2:20-c	v- <u>00981</u> -K	Ĵ₩-c	BerDecument 13-2 so Filed 09/04/20 Page 14 of 18 note	Last Upda
Vitamin D (D2 + D3), International Units	0	IU	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	2/1/2
Vitamin D (D2 + D3)	0	μg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	11/1/2
Vitamin K (phylloquinone)	0	μg	Based on another form of the food or similar food; Concentration adjustment; Solids; Retention factors not used	12/1/2
Fatty acids, total saturated	0	g		1/1/1
4:0	0	g		3/1/1
6:0	0	g		3/1/1
8:0	0	g		3/1/1
10:0	0	g		1/1/1
12:0	0	g		1/1/1
14:0	0	g		1/1/1
16:0	0	g		1/1/1
18:0	0	g		1/1/1
Fatty acids, total monounsaturated	0	g		1/1/1
16:1	0	g		1/1/1
18:1	0	g		1/1/1
20:1	0	g		1/1/1
22:1	0	g		3/1/1
Fatty acids, total polyunsaturated	0	g		1/1/1
18:2	0	g		1/1/1
18:3	0	g		1/1/1
			!	

Name Ca	ase 2:20-cv-00981	-KĴ₩-	BerDecument 13-2 sociled 09/04/20 <sub>Max</sub> Paged15 of 18 note	Last Upda
18:4	0	g		3/1/1
20:4	0	g		1/1/1
20:5 n-3 (EPA)	0	g		3/1/1
22:5 n-3 (DPA)	0	g		3/1/1
22:6 n-3 (DHA)	0	g		3/1/1
Fatty acids, total t	rans 0	g	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	3/1/2
Cholesterol	0	mg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	1/1/1
Tryptophan	0	g		1/1/1
Threonine	0	g		1/1/1
Isoleucine	0	g		1/1/1
Leucine	0	g		1/1/1
Lysine	0	g		1/1/1
Methionine	0	g		1/1/1
Cystine	0	g		1/1/1
Phenylalanine	0	g		1/1/1
Tyrosine	0	g		1/1/1
Valine	0	g		1/1/1
Arginine	0	g		1/1/1
Histidine	0	g		1/1/1
Alanine	0	g		1/1/1
Aspartic acid	0	g		1/1/1
Glutamic acid	0	g		1/1/1
Glycine	0	g		1/1/1
Proline	0	g		1/1/1

Name	Case 2:20-cv-QQQQ	1-KJW-I	B <sub>er</sub> Decument 13-2 so Filed 09/04/20 <sub>lax</sub> Paged 16 of 18 <sub>note</sub>	Last Upda
Serine	(	) g		1/1/1
Alcohol, ethy	l (	) g		1/1/1
Caffeine	(	) mg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	12/1/2
Theobromine	· (	) mg	Assumed zero (Insignificant amount or not naturally occurring in a food, such as fiber in meat)	12/1/2

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MENU

## FoodData Central Search Results

ARS HOME > FOODDATA CENTRAL > VINEGAR, CIDER (SR LEGACY, 173469)

## Vinegar, cider

SR Legacy, released in April 2018, is the final release of this data type and will not be updated. For more recent data, users should search other data types in FoodData Central.

**Data Type:** SR Legacy

Food Category: Spices and Herbs

Measures

**FDC ID:** 173469

**Nutrients** 

NDB Number: 2048

**Footnote:** Contains 5% acetic acid. Total proximates do not equal 100%.

**FDC Published:** 4/1/2019

<u>Amount</u>	<u>Unit</u>	Measure Description	<u>Modifier</u>	<u>Average Weight (g)</u>	<u>n</u>	<u>Footnote</u>
1			tbsp	14.9		
1			cup	239		
1			tsp	5	23	